



Topaz Delivers Record Start to the Year

The first few months of 2004 has seen the Topaz client list significantly enhanced, with many of the UK's leading organisations across various different business sectors selecting the Topaz solution, these include: manufacturing, distribution, education, retail and recruitment.

Amongst the many new clients are **Woodland International Transport** who have recently purchased Topaz Financials. This adds to the growing number of freight forwarding clients Topaz now services, which has resulted from their partnership with Forward Computer Limited (FCL). FCL are strategic suppliers, providing client specific operating solutions, that are specific to that market.

As one of the UK's leading freight forwarding organizations, Woodland run their own domestic transport and warehouses being perfectly placed for the one stop shop or supply chain management solution. Like Topaz, Woodland are going from strength to strength each year. In 2003 the Independent on Sunday reported them as the '64th fastest growing UK organisation'. With Topaz Financials providing a back office accounting solution, Topaz are committed to provide the very best product and services, and are proud to be part of the on going success of Woodland.

Topaz has also won the bid to supply **More Store** with their integrated Payroll and HR solution - Topaz EMS. Based in Wetherby, West Yorkshire, More Store are a large chain of retail outlets with over 190 stores throughout Northern England, Northern Ireland and Scotland. Formally part of the Pound Stretcher Group and coming from a payroll bureau environment with separate HR system, the More Store team can look forward to the freedom of rich functionality and streamlined processes that Topaz EMS provides, as well as increased profitability through efficiency of process, providing real time savings, from a truly integrated solution.

Eddie Stanley, Topaz Sales Manager **commented** "It has been a very successful start to the New Year, we are delighted to welcome so many new customers to the Topaz fold. We had to beat off some of the best known names in the industry to win the business, which is always very satisfying."



Notes to editors:

About Topaz

Topaz was founded in 1989 by a group of like-minded business professionals and began life creating bespoke software solutions and supporting third party applications. At the core of Topaz business solutions are software applications that have been developed by its highly experienced team of software engineers. From inception to delivery, Topaz solutions are produced with the highest level of professionalism.

The company's many years of experience in software development to formal specifications produce both highly flexible packaged solutions and bespoke applications. Topaz's strict quality procedures ensure software is produced to high, exacting standards to a common template that has evolved over many years.

Topaz EMS is an integrated Payroll and HR solution with an optional Time and Attendance module, its inherent flexibility and ease of use, lends itself to many different sectors of the market providing numerous time and cost saving benefits. Whilst being competitively priced the solution is regarded as one of the most comprehensive systems on the market today. The consultancy services Topaz provide ranges from complex business process re-engineering to production of GAP analysis reports and ultimately technical specifications.

Topaz Financials covers all aspects of a financial accounting solution including sales, purchase and nominal ledgers, cashbook and fixed assets and specialise in key areas like credit control, commitment and project accounting. Their growing user base acknowledge the quality of software developed by Topaz but also the essential services and on-going support. Users come from a range of business sectors and include Education, Recruitment, Manufacturing, Professional Services and Distribution.

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