



Successful Tender Helps Topaz to Develop in Local Government Sector

Dedication to detail has helped Topaz win an open tender to supply payroll software to the East Midlands Development Agency (emda) – developing a presence in the local Government Sector.

As part of its vision to become one of Europe's Top 20 regions by 2010, emda cast its net to find a software supplier with Inland Revenue Accreditation that could provide a solution to match a host of payroll requirements.

Topaz clinched the deal with a proactive approach to the tender, which included research into the Civil Service Pensions Database with which emda is required to regularly interface.

Other qualities that saw Topaz come out on top included -

- User-friendly software
- Options to extend the payroll software with HR and expenses applications
- Project management capability
- Ability to adopt emda's pay progression model and interface with other financial systems

"We were very impressed with the standard of the software and Topaz's proactive approach to the tender, especially the fact that they were the only company to look into how we could interface with the Civil Service Pensions Database," said Louse Simpson emda's financial controller.

"This dedication to detail, as well as the fact that the software was user friendly, gave us the confidence to sign up to Topaz Payroll."

The tender win will now act as a stepping-stone for Topaz to attract other local government clients, believes Eddie Stanley, Topaz's Sales Manager.

"We always listen to our customers and potential clients because we strongly believe that each business is unique, so we are delighted that our proactive approach and dedication to detail has been praised by emda," says Eddie Stanley.

"Topaz will now take this tender win and look to make further progress within the local government sector."

Notes to Editors:

About Topaz

Topaz was founded by a group of like-minded business professionals and began life creating bespoke software solutions and supporting third party applications. At the core of Topaz business solutions are software applications that have been developed by its highly experienced team of software engineers. From inception to delivery, Topaz solutions are produced with the highest level of professionalism.

The company's many years of experience in software development to formal specifications produce both highly flexible packaged solutions and bespoke applications. Topaz's strict quality procedures ensure software is produced to high, exacting standards to a common template that has evolved over many years.

Topaz EMS is an integrated Payroll and HR solution with an optional Time and Attendance module, its inherent flexibility and ease of use. Lends itself to many different sectors of the market providing numerous time and cost saving benefits. Whilst being competitively priced the solution is regarded as one of the most comprehensive systems on the market today. The consultancy services Topaz provide ranges from complex business process re-engineering to production of Gap analysis reports and ultimately technical specifications.

Topaz Financials covers all aspects of a financial accounting solution including sales, purchase and nominal ledgers, cashbook and fixed assets and specialise in key areas like credit control, commitment and project accounting. Their growing user base acknowledge the quality of software developed by Topaz but also the essential services and on-going support. Users come from a range of business sectors and include: Education, Recruitment, Manufacturing, Professional Services and Distribution.

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Please note a digital image is available of the Topaz team outside their headquarters building.

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