



Competitive Win's Keep on Coming For Topaz in Recruitment Sector

Topaz continues to set the pace in the recruitment sector by notching up yet another competitive contract win for its Topaz Financials package.

The latest clients to embrace the Topaz solution are Medacs Healthcare Services and Blue Arrow Care – both key companies within The Corporate Services Group (CSG), one of the top five providers of staffing solutions in the UK with a turnover of £535million.

As such, they join household names in recruitment including Options, Kinetic, Hudson, Grafton and Extra Personnel who have all previously opted for the Topaz solution.

Both Medacs, the leading supplier of medical locums, nurses and allied health professionals to the NHS, and Blue Arrow Care, who are prominent in providing care staff, had originally decided to purchase the standalone, groundbreaking Topaz Credit Control module.

The initial plan was to either upgrade or replace the CSG legacy credit control application. However it soon became apparent that Topaz Financials ticked more boxes for their particular needs. So instead of just buying the standalone Credit Control module, they opted to purchase the full Topaz Financials package.

“Like most companies in our sector, we wanted to tighten our staffing levels and were recommended to look at Topaz Credit Control” says Julian Barford, the Finance Manager.

“Although our debtor days were already good, Topaz will enable us not only to reduce them further, but also substantially improve management information and general efficiency. Now when a credit controller needs to be told what to do – the system does it.

“Before if we had an invoice for £10,000 creeping through the system and it was at 60 days, it would be hidden in the nominal ledger. Now it won't escape notice.

“Most importantly my Board always wants information at their fingertips – and Topaz delivers that.”

The decision to go with Topaz has also received the full support of Andrew Burchall, the Group Financial Director of CSG.

“Topaz Financials sits very well with the recruitment sector and allows both Medacs and Blue Arrow Care to become more autonomous within the Group in line with the CSG strategy,” he says. “And we were impressed not only with the Topaz product offering but also the knowledge and experience of the Topaz team. . .”

Topaz will be promoting enhancements for Topaz Financials and Topaz Credit Control and running demonstrations during Softworld on October 17 and 18 on Topaz Stand AF312.

To obtain product information or to arrange an appointment at the Topaz stand please call Laurie Chivers, Topaz Marketing Manager, on 01773 531551, or email laurie.chivers@topaz.co.uk



Notes to Editors:

About Topaz

Topaz was founded by a group of like-minded business professionals and began life creating bespoke software solutions and supporting third party applications. At the core of Topaz business solutions are software applications that have been developed by its highly experienced team of software engineers. From inception to delivery, Topaz solutions are produced with the highest level of professionalism.

The company's many years of experience in software development to formal specifications produce both highly flexible packaged solutions and bespoke applications. Topaz's strict quality procedures ensure software is produced to high, exacting standards to a common template that has evolved over many years.

Topaz EMS is an integrated Payroll and HR solution with an optional Time and Attendance module, its inherent flexibility and ease of use. Lends itself to many different sectors of the market providing numerous time and cost saving benefits. Whilst being competitively priced the solution is regarded as one of the most comprehensive systems on the market today. The consultancy services Topaz provide ranges from complex business process re-engineering to production of Gap analysis reports and ultimately technical specifications.

Topaz Financials covers all aspects of a financial accounting solution including sales, purchase and nominal ledgers, cashbook and fixed assets and specialise in key areas like credit control, commitment and project accounting. Their growing user base acknowledge the quality of software developed by Topaz but also the essential services and on-going support. Users come from a range of business sectors and include: Education, Recruitment, Manufacturing, Professional Services and Distribution.

For press information contact:

Laurie Chivers

Marketing Manager

Topaz

Telephone 01773 531551

Facsimile 01773 716121

Email laurie.chivers@topaz.co.uk

Website www.topaz.co.uk

Please note a digital image is available of the Topaz team outside their headquarters building.

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